

TOTAL

LED S

Your LED Lighting Solutions

**REBATE BENEFITS &
OPPORTUNITIES**



TotalLEDs specializes in replacing and renewing your old lighting with highly rated LED fixtures and is now a “Trade Ally” of PSEG and PECO.

THE FOUR CORE BENEFITS FOR YOU:

1. COST

Your costs on our variety of indoor and outdoor DLC Premium-approved fixtures will be provided at an average incentive cost of 75 % less than the standard.

EXAMPLE OF A RECENT PROJECT:

- A 2' x 4' ceiling office DLC 9-way fixture at a discounted price of \$60 was provided for \$14.

2. UTILITY COMPANY CHARGES ARE REDUCED BY IMPROVING LED LIGHTING WITH LOWER-WATTAGE FIXTURES

EXAMPLE OF A RECENT PROJECT:

- 150 Linear LED fixtures set at 110 Watts replaced 842 fluorescent fixtures rated at 138 watts each.
- An 80% reduction in both kilowatt hours used and Peak demand reduction.
- TotalLEDs ability to reduce both the watts per fixture and the amount of fixtures creates a sizeable bottom line gain for this warehouse and manufacturing facility.

3. ELIMINATION OF ELECTRICIAN AND ON-SITE TECHNICIAN LABOR, PARTS, AND MATERIAL COST

EXAMPLE OF A RECENT PROJECT:

- 55-watt LED Flood Lights were mounted in 129 locations in a building with a premium DLC rating & 5-year warranty. They replaced 300-watt fixtures, which needed quarterly labor and materials.

4. THE LIGHT FIXTURE YOU PURCHASE HAS MULTIPLE SETTINGS FOR DIMMING AND WATTS USED, AS WELL AS WARM, MEDIUM, AND COOL COLOR TEMPERATURES. IT IS A BENEFIT THAT CAN ADAPT IN VARIOUS WAYS TO YOUR NEEDS NOW AND IN THE FUTURE.

EXAMPLE OF A RECENT PROJECT:

- We installed selectable 2' x 4' flat panels in an office application, and on the same floor, three different fixture settings were used:
 - A. General area lighting was set at 55 watts at 50K
 - B. The architect's office was set at 45 watts and 30K
 - C. The receptionist's office was set at 35 watts and 40K

NON – PROFIT

The above example was a Not-for-Profit condominium community. The 55-watt DLC fixture used had a base cost per fixture of \$150.00 and after the rebate it was provided at \$1.00 per fixture.





Recent Commercial Projects and Costs (Cost of Tax on Product plus \$1.00)

INTERIOR BUILDING:

APPLICATION	PRODUCT	BASE COST PER UNIT	FINAL COST TO THE CUSTOMER
MEDICAL OFFICE	2' x 2' Flat Panel	\$43.71 Inc. Tax	\$13.71
REHABILITATION FACILITY	2' x 4' Flat Panel	\$63.98 Inc. Tax	\$13.98
WAREHOUSE & MANUFACTURING FACILITY	Linear High Bay	\$151.00 Inc. Tax	\$11.00
RETAIL HARDWARE STORE	Strip Light	\$65.04 Inc. Tax	\$5.04

EXTERIOR SITE & BUILDING:

APPLICATION	PRODUCT	BASE COST PER UNIT	FINAL COST TO THE CUSTOMER
PLANT BUILDING	Wall Pack	\$320.94 Inc. Tax	\$20.94
OFFICE SITE LIGHTING	300-Watt Area Light	\$426.06 Inc. Tax.	\$26.06
SHOWROOM BUILDING (MOUNTED)	55-Watt Flood Light	\$151.00 Inc. Tax.	\$11.00

NON-PROFIT PROJECTS: (Incentive cost plus any overage & \$1.00)

APPLICATION	PRODUCT	BASE COST PER UNIT	FINAL COST TO THE CUSTOMER
CONDO	55-Watt Flood Light	\$151.00 Inc. Tax.	\$1.00
NON-PROFIT OFFICE	300-Watt Area Light	\$491.00	\$1.00
HOA APARTMENTS	Wall Pack	\$301.00	\$1.00

NOTE:

- All of the above were approved multifunction quality approved DLC (Design Lights Consortium) Premium fixtures.
- Incentive rates were applicable in each situation after the Utility Invoice Account number was used to apply.
- If we have an organization's Utility Invoice with the account number, we can determine exact pricing.



TotalLEDs Recommendation list

STEVENS AND STEVENS REAL ESTATE

HEADQUARTERS, MANUFACTURING, WAREHOUSING, PHYSICAL REHABILITATION & NURSING CARE

- "Our engineers and Architects loved the Color settings and dimming abilities of the lighting"
- "At one site 840 fluorescent lights reduced to 150 Linear fixtures made a huge Energy savings"

MOORESTOWN HARDWARE

FULL RETAIL STORE CONVERSION

- "The new lighting is superior"

BISIGNANO STONE FAMILY DENTISTRY

- "Great price and great lighting"

KEVIN ABERANT ESQ.

- "The lighting upgrade was excellent for our Law Library and offices"

FOREIGN CAR REPAIR CENTER

- "Perfect lighting for repair garage."

RYEBREAD ARCHITECTS AND PLANNERS

- "With the new lighting my headaches went away"
- "The lighting is crisp"

TOMMY DS HOME CENTER

- "The new lighting has made positive a difference for our customers and employees"

We can supply new multi- option lighting for inside and outside applications.

Through the utilities we are able to offer low, low pricing for the lighting such as \$5.00 for a 2 x 4 flat panel and for many of our products.

Our non profit and not for profit lighting for Churches and other organizations through this Utility are at even greater cost savings - as little as \$1.00 each.

The areas offered are South Central and North Jersey as well as Philadelphia and the surrounded counties -- if your electric Invoice is from PSEG or PECO you qualify.

Improving your lighting is one of the easiest upgrades you can do. LED lighting is both Sustainable and saves energy and electric dollars.. Once installed you won't touch it or maintain it for at least 5 years.

Let us help you with your lighting renewal.